## **Purpose**

Build leaders'
skills so they can
make meetings as
efficient and
enjoyable as
possible.

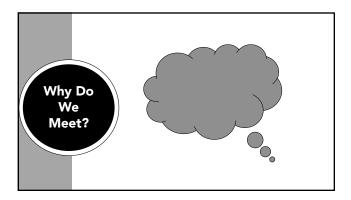
## **Agenda**

- 1.Why we meet
- 2.Exploring ideas in teams
- 3. Making decisions in teams
- 4. Mixing things up (without wasting time)

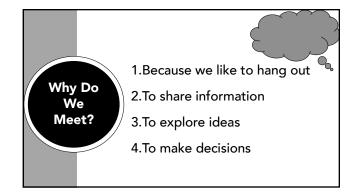
### A Few Assumptions...

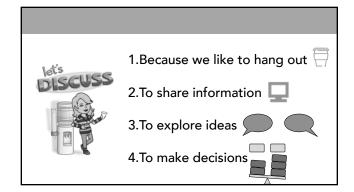


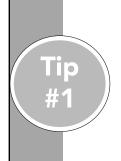
- 1. You're in charge of something.
- 2. You regularly "host" meetings.
- 3. Your time is valuable.
- 4. Your team's time is valuable.
- 5. Some meetings are awful...even yours.



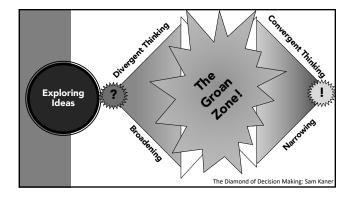
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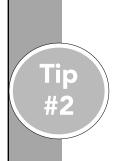






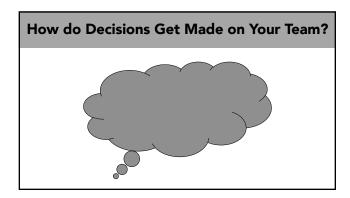
Know <u>why</u> you're meeting and make sure everyone else knows that purpose.





If you're exploring ideas, be deliberate about when you're broadening and when you're narrowing.

Don't' mix them up.



# Some "Rules" for Decision-Making Decision-Maker Top-Down Decision Majority Rules Top Down With Input Consensus

# Which "Rule(s)" are Best For Your Team?

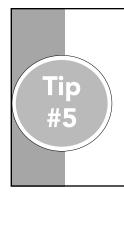


- 1. What's most comfortable for you?
- 2. What's most practical?
- 3.Do you use the same rule all the time or does it change depending on the decision?
- 4. Does your team know which rules it's playing by and when?

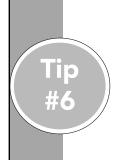
Tip
#3

Tell the team <u>how</u> decisions will be made <u>before</u> you start a conversation.

Rules can vary but the team should know which rule applies to each decision.



Prepare and agenda and plan to change the ways people engage to match what you're trying to accomplish (socializing, info sharing, broadening, narrowing, etc.).



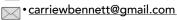
When a conversation or decision is really important, bring in professional help.

Facilitators maximize your team's time, let you participate as a peer, and boost outcomes.

# **Staying In Touch**

Good meetings are hard work but preparing to lead them well is worth the effort. Stay in touch so I can help you going forward!

<ul><li>www.ltdifference.com</li></ul>
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